



<b>Sales Manager – Future Country Manager Germany and Eastern Europe</b>
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**About us**

Addict Mobile is one of the top mobile advertising agency.

We run worldwide campaigns for clients in Europe, the US, Canada, Latam, Asia, etc... We have been working since 2015 for top brands like eBay, Carrefour, UEFA, Rakuten, Western Union, Decathlon, Bandai Namco, Ubisoft, BlaBlaCar, Deezer, Veepee... and many others, establishing long term partnerships with our clients and delivering best-in class performances.

Addict Mobile joined Digital Virgo group in May 2017. (700 people, 20 offices worldwide) We recently opened an office in Madrid and another in New York, and we are still planning to open at least two more abroad.

**As Sales Manager, you are going to:**

- prospect and extend our client portfolio in the region;
- build up a leading position in the performance-based mobile marketing market;
- follow-up your projects to help your clients develop their mobile user acquisition strategy;
- contribute to our growth worldwide, with 100% target per year.

**As future Country Manager, you will:**

- recruit and staff your team;
- develop Addict Mobile brand awareness in Germany.

This position will be either located in Paris or in our office in **Berlin**, after a **6 months to 1 year** training period **in our HQ in Paris**.

**Your profile :**

- 3 to 5 years successful experience in sales/business development (BtoB);
- first experience in acquisition and/or mobile will definitely be an advantage but is not obligatory;
- fluent in both German and English;
- business school graduate;
- you love sales and challenges;
- you want to develop your own team within a fast-growing start-up;
- you are organized and autonomous, you are persistent.

**Salary: to be discussed, depending on experience and profile**

**Send us your CV and a few lines to introduce yourself [jobs@addict-mobile.com](mailto:jobs@addict-mobile.com)**