



Sales Manager – Future Country Manager UK & Nordic countries
--

About us

French start-up specialized in mobile marketing, Addict Mobile is the leading company managing profitable user acquisition and retargeting. Addict Mobile joined Digital Virgo Group in May 2017.

We run worldwide advertising campaigns for clients in Europe, the US, Canada, Latam, Asia, etc... We have been working since 2015 for top brands like eBay, Carrefour, UEFA, Rakuten, Decathlon, Bandai Namco, Ubisoft, BlaBlaCar, Deezer, Vente Privée... and many others, establishing long term partnerships with our clients and delivering best-in class performances.

Addict Mobile grows 100% every year! We need talented sales-oriented people to help us grow even more in England and Nordic countries. These countries have a fabulous potential for Addict Mobile: we already work with clients such as Western Union, MarcoPolo, Draftkings, Neonplay, Pokerstar etc.

As Sales Manager, you are going to:

- prospect and extend our client portfolio in the region;
- build up a leading position in the performance-based mobile marketing market;
- follow-up your projects to help your clients develop their mobile user acquisition strategy;
- contribute to our growth worldwide, with 100% target per year.

As future Country Manager, you will:

- recruit and staff your team;
- develop Addict Mobile brand awareness in England.

This position will be either located in Paris or in our office in **London**, after a **6 months to 1 year** training period **in our HQ in Paris**.

Your profile :

- 3 to 5 years successful experience in sales/business development (BtoB);
- first experience in acquisition and/or mobile will definitely be an advantage but is not obligatory;
- fluent in English;
- business school graduate;
- you love sales and challenges;
- you want to develop your own team within a fast-growing start-up;
- you are organized and autonomous, you are persistent.

Salary: to be discussed, depending on experience and profile

Send us your CV and a few lines to introduce yourself jobs@addict-mobile.com