



International Sales Manager – Future Country Manager Spain

About us

French start-up specialized in mobile marketing, Addict Mobile is the leading company managing profitable user acquisition and retargeting. Addict Mobile joined Digital Virgo Group in May 2017.

We run worldwide advertising campaigns for clients in Europe, the US, Canada, Latam, Asia, etc... We have been working since 2015 for top brands such as eBay, Carrefour, Decathlon, Bandai Namco, Ubisoft, BlaBlaCar, Deezer, Vente Privée... and many others, establishing long term partnerships with our clients and delivering best-in class performances.

Addict Mobile grows 100% every year! We need sales-oriented people to help us grow even more in Spain, which has a fabulous potential for Addict Mobile: we already work with clients like Telefonica, Drivies, Yudonpay, as well as various clients in Latam.

As Sales Manager, you are going to:

- prospect and extend our client portfolio in Spain;
- build up a leading position in the performance-based mobile marketing market;
- follow-up your projects to help your clients develop their mobile user acquisition strategy;
- contribute to our growth worldwide, with 100% growth target per year.

As future Country Manager, you will:

- recruit and staff your team;
- develop Addict Mobile brand awareness in Spain.

This position will be located in our office in **Madrid** (Spain), after a **6 months to 1 year** training period **in our HQ in Paris (France)**.

Your profile :

- 4 to 6 years successful experience in sales/business development (BtoB);
- first experience in acquisition and/or mobile will definitely be an advantage but is not obligatory;
- fluent in both Spanish and English;
- business school graduate;
- you love sales and challenges;
- you want to develop your own team within a fast-growing start-up;
- you are organized and autonomous, you are persistent.

Salary: to be discussed, depending on experience and profile

Send us your CV and a few lines to introduce yourself jobs@addict-mobile.com