



## Sales Manager – Future Country Manager Germany and Eastern Europe

### **About us**

French start-up specialized in mobile marketing, Addict Mobile is the leading company managing profitable user acquisition and retargeting. Addict Mobile joined Digital Virgo group in May 2017.

We run worldwide advertising campaigns for worldwide clients in Europe, the US, Canada, Latam, Asia, etc... We have been working since 2015 for top brands like eBay, Carrefour, Decathlon, Bandai Namco, Ubisoft, BlaBlaCar, Deezer, Vente Privée... and many others, establishing long term partnerships with our clients and delivering best-in class performances.

Addict Mobile grows 100% every year! We need sales-oriented people to help us grow even more in Germany and Eastern Europe. These countries have a fabulous potential for Addict Mobile: we already work with clients such as Western Union, Babbel, UEFA, Stepapps, Scondoo, Joom etc.. in this region and we need to further extend our success story.

### **As Sales Manager, you are going to:**

- prospect and extend our client portfolio in the region;
- build up a leading position in the performance-based mobile marketing market;
- follow-up your projects to help your clients develop their mobile user acquisition strategy;
- contribute to our growth worldwide, with 100% target per year.

### **As future Country Manager, you will:**

- recruit and staff your team;
- develop Addict Mobile brand awareness in Germany.

This position will be located in our office in **Berlin (Germany)**, after a **6 months to 1 year** training period **in our HQ in Paris (France)**.

### **Your profile :**

- 4 to 6 years successful experience in sales/business development (BtoB);
- first experience in acquisition and/or mobile will definitely be an advantage but is not obligatory;
- fluent in both German and English;
- business school graduate;
- you love sales and challenges;
- you want to develop your own team within a fast-growing start-up;
- you are organized and autonomous, you are persistent.

**Salary: to be discussed, depending on experience and profile**

**Send us your CV and a few lines to introduce yourself [jobs@addict-mobile.com](mailto:jobs@addict-mobile.com)**